

JEREMIAH JOHN ABALOS

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Technology leader with extensive experience in web development, digital production, and enterprise solution architecture. Proven track record of launching 200+ enterprise merchants on Shopify Plus, driving technical excellence, and leading cross-functional teams to deliver innovative e-commerce solutions.

WORK EXPERIENCE

SENIOR SOLUTIONS ENGINEER (SALES & IMPLEMENTATION) • Shopify / Singapore | JUL 2025 - Present

- Supporting sales and partnerships teams by removing technical barriers for high-growth, high-volume merchants, enabling them to understand how Shopify could accelerate their business growth.
- Serving as trusted technical advisor for enterprise merchants, agency partners, and their development teams, to provide technical guidance on Shopify for the implementation of their solutions architecture.

SENIOR LAUNCH ENGINEER (IMPLEMENTATION) • Shopify / Singapore | MAY 2021 - JUN 2025

- Successfully launched and onboarded 200+ enterprise merchants (Harvey Norman, JD Sports, Challenger, Nestlé, etc.) to Shopify Plus, contributing to a combined GMV exceeding US\$ 2 billion across diverse industries.
- Served as trusted technical advisor and project manager for enterprise merchants, providing complex technical solutions, specializing in multi-market, B2B commerce, and seamless integrations with existing 3P systems.
- Developed proof-of-concepts and custom integration strategies to validate solution viability, enabling merchants to leverage the full potential of Shopify's ecosystem.
- Created and delivered technical enablement materials, and workshops (online and in-person) to accelerate merchant onboarding and reduce time-to-market
- Mentored junior team members and contributed to team-wide knowledge sharing initiatives, elevating overall technical capabilities across the Revenue organization
- Represented Shopify as a subject matter expert at external events, conferences, and pre-sales engagements, building technical confidence with prospective enterprise clients

LEAD, DEVELOPER AND DIGITAL PRODUCER • The Future Forward LLC. / New York | SEP 2018 - MAY 2021

- Led the website development of more than 30 projects, specializing in CMS and backend integrations.
- Managed Philippines-based dev team, ensuring delivery of projects within timeline and budget.
- Conducted technical research and established coding standards that improved code quality.
- Performed development while overseeing project management, stakeholder communication, and QA.

HEAD OF AGENCY & DELIVERY • xpense technologies, inc. / Pasig City, Philippines | SEP 2017 - APR 2021

- Co-founded and led strategic direction as part of SLT, scaling the company from startup to 20+ employees.
- Built and managed the agency development team, delivering 50+ e-commerce projects.
- Established development standards, processes, and technical architecture using modern web technologies (HTML, CSS, JavaScript, Liquid, and GraphQL).
- Implemented training programs for onboarding developers while developing reusable code libraries.

COMMUNICATIONS LEAD • Victory Philippines / Mandaluyong City, Philippines | OCT 2014 - AUG 2017

- Directed creative and technical strategy for a local church serving 7,000+ weekly attendees
- Led and trained 100+ volunteer team members in creative production (Web, Video, Podcasts, & Photography).
- Developed scalable systems and processes for content creation and distribution.

WEB DEVELOPER • Adcoligo Corporation / Quezon City, Philippines | MAY 2013 - AUG 2014

- Developed responsive websites and integrated content management systems for diverse client portfolio
- Collaborated with design teams to translate concepts into functional, user-friendly web experiences

EDUCATION

Diploma in Industrial Instrumentation Technology

JUNE 2009 - OCTOBER 2012 | MFI Technological Institute / Pasig City, Philippines